



**TOUFIC SOUEITI – The Diagnostic Adviser**

Senior Director  
Insurance & Safety Risk Management



**in** [linkedin.com/in/toufic-soueiti-23a54a29/](https://www.linkedin.com/in/toufic-soueiti-23a54a29/)

**✉** [toufic.soueiti@indevcoconsultancy.com](mailto:toufic.soueiti@indevcoconsultancy.com)

**☎** +961-9-209 140, Ext. 3170

*« I take a holistic approach to insurance and safety risk management and work with companies to put in place the right guiding principles, evaluate operations to identify risks and hazards, and recommend preventative measures. My objective is to help companies avoid costly or dangerous accidents, while preserving employee safety and market continuity, and enhancing performance.»*

*Toufic Soueiti is a passionate professional with over 30 years of experience in insurance and safety risk management for paper, plastic, corrugated packaging among other industries, as well as hotels in Europe, the Gulf, Middle East and North Africa, and United States. Toufic is Occupational Safety and Health Administration (OSHA) and Chartered Property Casualty Underwriter (CPCU) certified. He is focused on diagnosing hazards and advising best practices to mitigate health and safety risks, secure employee wellbeing, and protect company assets.*

I understand the nuances in insurance policy language and ensure clients get the optimal solutions. It isn't just about securing the ideal insurance policies, however, it is about creating a system and culture that abides to the highest level of safety practices and policies to prevent hazards, physical injuries or health impacts, and material loss.

For an organization to run smoothly, enhance productivity, and attain high performance, it is essential to have the right health and safety policies and best practices in place to secure the wellbeing of employees and protect corporate assets and property. I have a knack for identifying the small hazards that go unnoticed but can cause serious damage if not handled. Furthermore, I have in-depth knowledge in preventing fires and explosions, as well as in chemicals and flammable/combustible liquids. I help my customers take a proactive and systematic approach to safety rather than reactive.

**ABOUT TOUFIC**

Toufic launched his career at Telecom Engineering in California in 1986. Although Toufic started his professional journey in Engineering, his interest in insurance grew as he worked simultaneously at AKA Insurance as a broker. This experience redirected his path towards insurance and safety risk management. In 1991, Toufic transitioned fully to the industry, taking on the role of Marketing Manager at Midland Risk Insurance in California. Throughout his 9 years with the company, he built his thorough industry knowledge working closely with the risk engineering and loss adjusting (claims) departments, as well as surveyors and actuaries.

End 1999, Toufic returned to his home country, Lebanon, working at Arabia Insurance Company. In 2000, he joined INDEVCO. For over 20 years with the multinational group, Toufic has worked to create a safety culture across INDEVCO operations in Egypt, Ghana, Greece, Iraq, Jordan, Lebanon, Saudi Arabia, the United Kingdom and United States. He launched the Insurance department at the group which put in place best practices, rewrote insurance policies, and developed awareness procedures to align with international standards and markets. Toufic worked closely on risk surveys and built strong business relationships with head risk engineers at Swiss Re, AXA, and Allianz.

**QUALIFICATIONS**

**Education**

MBA, Pacific Southern University, United States, 1989

BSc in Electrical Engineering, Southern University, United States, 1986

**Professional Certifications**

Certified by Occupational Safety and Health Administration (OSHA), 2017

Certified Chartered Property Casualty Underwriter (CPCU), 1995

Member of the National Fire Protection Association (NFPA)

**EXPERTISE**

Fire & Explosion Prevention

Insurance & Safety Risk Management

Insurance Management

Risk Mitigation

Safety Risk Assessments